

DURGESH KUMAR PANDEY

ASSISTANT MANAGER
(F&V BUYER)

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Village + Post Chandrakaiti,

PS Chenari, Dis.Rohtas, Sasaram (Bihar),821104

SUMMARY

"Having worked in the retail sector for more than 4+ years, I am a focused-on outcomes **Assistant Manager F&V Buyer** with a focus on fresh fruit & vegetables. teams to surpass sales goals and carry out strategic sourcing projects. Attempting to use leadership qualities and market analysis skills to propel success at a fast-paced company."

WORK EXPERIENCES

Assistant MANAGER (F&V DSD BUYER)

RELIANCE RETAIL LTD. (RATLAM, M.P.)

NOV 2021 - NOW

- F&V category such as procurement of fruits & vegetables from farmer & vendors.
- Purchase intercity and interstates movement.
- Price negotiation with vendors. Monitoring sales and margin.
- Responsible for margin and dump.
- Generating leads in various geographical location.
- Responsible for timely delivery for all store and collection center indent.
- Quality control of fruits & vegetables.
- Analysis of daily sale margin, dump, shrink.
- Quality checking in store, checking of proper display and stock out.
- Daily pricing. (Maintained selling price at store according local market)
- To increase sales, oversee store-level sales strategy and sourcing management.
- To effectively deal with difficulties, analyze market trends, keep an eye on competition activity, and attend to consumer wants.
- Inventory hands-on excel reporting (Basic to intermediate level)
- Lead 8 stores in 6 cities.

EDUCATION

B.TECH. IN AGRICULTURAL ENGINEERING || FACULTY OF AGRICULTURE

2016 - 2020

RKDF University, Bhopal, Madhya Pradesh.

CGPA : 7.75

PROJECTS

RKDF UNIVERSITY BHOPAL M.P.

- **Project Title** : Performance Evaluation of a Tractor Drawn Seed Cum Ferti Drill.

CERTIFICATION

A-1 Training

Central Farm Machinery Training and Testing Institute, Budni, M.P.

MARCH 2019

Skill Development Agriculture Machinery Demonstrator Training

Central Institute of Agricultural Engineering, Bhopal, M.P.

MARCH 2020

TECHNICAL SKILLS

- **MS Excel** : Proficient in data analysis, reporting, and advanced functions.
- **MS Word** : Skilled in document creation, formatting, and collaboration.
- **MS PowerPoint** : Experienced in designing engaging presentations for diverse audiences.
- **SAP** : Familiar with SAP for inventory, PO creation and supply chain management.

SOFT SKILLS

- **Adaptability** : Proven ability to adjust strategies and approaches in dynamic environments.
- **Creativity** : Innovative problem-solver with a track record of developing effective solutions.
- **Leadership** : Experience leading teams to achieve targets and drive performance.
- **Negotiation Skills**: Strong capability to negotiate favorable terms and build productive relationships.

LANGUAGES

- English
- Hindi

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